

WriteFit Underwriting™

Individual Life Insurance

Insurance products issued by: Minnesota Life Insurance Company Securian Life Insurance Company

WriteFit and WriteFit Express: how to submit business

Securian's WriteFit Underwriting™ program can accelerate your clients' applications through our underwriting process within 24 hours. Here's what you need to know before submitting business:



exclusively on eApp

How WriteFit Underwriting works Select age, product and face amount (see page 2 for details) \$250,000 and under: \$2 million and under: Term life, whole life and Single-life products² select universal life products Choose between WriteFit WriteFit Express required and traditional underwriting **Traditional underwriting** WriteFit **WriteFit Express** • Qualifying clients will be Labs required No exam or labs approved without exams or labs All underwriting classes available Standard or better underwriting classes available (select face • Standard or better underwriting (including rated) amounts only) classes available4

24 hours

Available exclusively on eApp Approval Declined³ within 24 hours

Available exclusively on eApp Underwriting determines WriteFit qualification Client Client does qualifies⁵ not qualify \downarrow \downarrow Re-route to **Approval** traditional

underwriting

eApp or paper application

- 1. Upon completion of the tele-interview
- 2. Excludes WriteFit Express, SecureCare and must meet age and product specific guidelines.
- 3. If declined, a 90-day waiting period will be enforced before a new application can be submitted.
- 4. For ages 55-60: Preferred and Preferred Select classes are available
- 5. Once accelerated, applicant cannot switch to traditional underwriting.

Product details

The chart below shows the products, face amounts and underwriting classes available for WriteFit and WriteFit Express.

Remember: once you enter your client's age, the product and face amount, eApp will guide you through the online application process and only show information relevant to your client.

WriteFit

Products	Issue ages	Face amounts	Underwriting classes
Single-life products ²	18-50	\$0 - \$2,000,000 (excludes WriteFit Express products and face amounts listed below)	Standard or better
	51-60 ⁴	\$0 - \$1,000,000 (excludes WriteFit Express products and face amounts listed below)	Standard or better

WriteFit Express

Products	Issue ages	Face amounts	Underwriting classes
Advantage Elite Select Term Life	16-54 (10-, 15- and 20-year durations)	\$50,000 - \$99,999	Standard
	16-45 (30-year duration)	\$100,000 - \$250,000	Standard or better
Value Protection IUL	0-15	\$50,000 - \$250,000	Preferred
	16-54	\$50,000 - \$99,999	Standard
		\$100,000 - \$250,000	Standard or better
Eclipse Accumulator IUL and Eclipse Protector II IUL	0-17	\$50,000 - \$250,000	Preferred
	18-54	\$100,000 - \$250,000	Standard or better

Product features and availability may vary by state.

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Insurance products are issued by Minnesota Life Insurance Company in all states except New York. In New York, products are issued by Securian Life Insurance Company, a New York authorized insurer. Minnesota Life is not an authorized New York insurer and does not do insurance business in New York.

Both companies are headquartered in St. Paul, MN. Product availability and features may vary by state. Each insurer is solely responsible for the financial obligations under the policies or contracts it issues.

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